

# BEST SELLING TROUSER BELT SELECTION





We challenge the status quo and are committed to delivering great quality products, with good service at competitive prices.

Established in 1974 by a Master Saddler, we are privileged to have not only expertise but also a rich history of working with leather. We are family owned and directed, and still manufacture on site in Britain. To remain viable and competitive, however, we also utilise trusted manufacturers across the world with a strong focus on durable and quality products that are manufactured in an ethical manner. We have always believed that to remain viable we must continually evolve to meet ever changing market demands, this ethos alone has made us a strong and innovative company. On our business journey we have acquired two great brands (Charles Smith and Ibex) and are building up the range offering as appropriate under each. The collection illustrated in this catalogue is available for swift dispatch, from stock. We will continue to bring new or improved products to market and to this end we are always glad to hear feedback and suggestions.





In 1957 lbex was founded in Spratton, Northamptonshire, the heart of England's leather tanning and shoe industry. The choice of this location was no accident. Initially, Ibex manufactured components for the local shoe industry. Building then on an inherent knowledge of leather, flourishing design skills and local talent, lbex went on to develop its own range of leather belts. At the beginning of the fashion boom in the 60s, lbex had become a recognised belt brand with an international appeal. As the brand flourished, the company rapidly expanded and was granted the Queen's Award in 1972. By the late 80s, Ibex consolidated its operations into one large production unit in Brixworth, Northamptonshire. The company was still operating from this facility when Oxford Leathercraft acquired them in 2014. The Ibex brand is integral to our portfolio and we are committed to upholding its core values: resilience, agility and quality.

Charles Smith was established in Nottingham, in 1836 - during the industrial revolution. During this time, leather was used extensively due to its enduring properties and Charles Smith was formed to meet the increasing demand for leather goods. As the use of leather changed over the century, Charles Smith started manufacturing fine leather goods, such as wallets, bags and belts. With no high street presence, Charles Smith remained largely unknown, however, manufacturered products for well-known brands. Charles Smith continued trading until the early 2000s when China emerged as an industrial powerhouse and caused ripples in the British manufacturing industry. In 2006, Oxford Leathercraft acquired Charles Smith, including nearly 170 years worth of knowledge, skills and passion. Oxford Leathercraft worked hard to revitalise the brand and product collections and today, the brand features more prominently on the High Street than ever before.













Style 30030

Width	35mm
Trade Price	£13.00
RRP	£32.50
Sizes	S-XXXL
Buckle fastening	Stitched
Colour as Shown	

Style 30031

Width	35mm
Trade Price	£13.00
RRP	£32.50
Sizes	S-XXXL
Buckle fastening	Stitched
Colour as Shown	

Style 30032

Width	35mm
Trade Price	£13.00
RRP	£32.50
Sizes	S-XXXL
Buckle fastening	Stitched
Colour as Shown	

Style 202

Width	35mm
Trade Price	£7.50
RRP	£18
Sizes	S-XXXL
Buckle fastening	Stitched
Colour as Shown	









# Style 203

Width	35mm
Trade Price	£7.50
RRP	£18
Sizes	S-XXXL
Buckle fastening	Stitched
Colour as Shown	

# Style 205

Width	35mm
Trade Price	£7.50
RRP	£18
Sizes	S-XXXL
Buckle fastening	Stitched
Navy	Beige
Black	



# Style 213

Width	35mm	Sizes	S-XXXL
Trade Price	£7.50	Buckle fastening	Stitched
RRP	£18	Colour as Shown	



# Style 214

Width	35mm	Sizes	S-XXXL
Trade Price	£7.50	Buckle fastening	Stitched
RRP	£18	Colour as Shown	







# Style 212

Width	35mm	Sizes	S-XXXL
Trade Price	£7.50	Buckle fastening	Stitched
RRP	£18	Colour as Shown	



# Style 4125

Width	30mm	Sizes	S-XXXL
Trade Price	£7.50	Buckle fastening	Stitched
RRP	£18	Black	Navy
		Beige	Khaki







# Style 30024

Width	40mm	Sizes	32-48
Trade Price	£7.60	Buckle fastening	Stitched
RRP	£19	Tan (Silver buckle) Black	Tan (Bronze buckle)

\*Extra £0.80





# Style 30018

Width	40mm	Sizes	32-48" & 50-68"*
Trade Price	£7.60	Buckle fastening	Stitched
RRP	£19	Black	Dark Brown

\*Extra £0.80



# Style 30015

Width	30mm	Sizes	32-48" & 50-68"*
Trade Price	£6.40	Buckle fastening	Stitched
RRP	£16	Black	Dark Brown

\*Extra £0.80











Style 30017

Width	35mm
Trade Price	£7
RRP	£17.50
Sizes	32-48" & 50-68"*
Buckle fastening	Stitched
Black	Dark Brown

\*Extra £0.80

Style 30019

Width	40mm
Trade Price	£7.60
RRP	£19
Sizes	32-48" & 50-68"*
Buckle fastening	Screw system
Black	Dark Brown

\*Extra £0.80

Style 30025

Width	40mm
Trade Price	£8.00
RRP	£20
Sizes	32-48"
Buckle fastening	Screw system
Dark Brown	

Style 30027

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Width	40mm
Trade Price	£8.00
RRP	£20
Sizes	32-48"
Buckle fastening	Stitched
Dark Brown	



# Product packaging

# Retail display stands



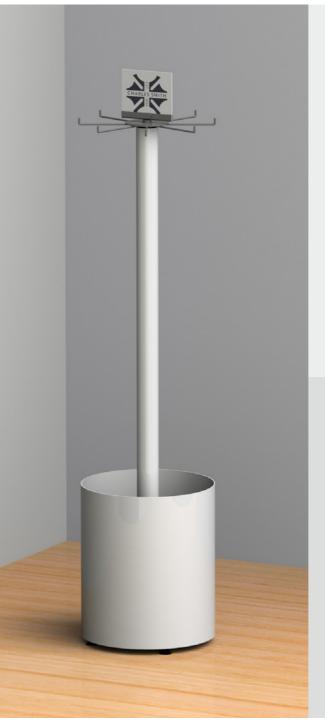
## Hooks and tags

As standard all our belts are supplied with a belt hook attached and in most cases with a swing ticket as per the Charles Smith belt shown above.

### Gift boxes

We are also glad to provide gift boxes, for both brands, these are charged at £1.20 each. (see lbex example below).

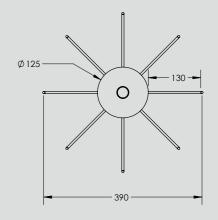




We offer different display fixtures to help you maximise sales. An example of one of our most popular display systems is shown on the left. We also supply slotwall fixtures too (see below).

Please consult a member of our sales team for further details or to discuss your specific requirements. In many cases we offer a display system free of charge\*.





(Measurements in mm).

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\*Display systems are provided free on discretion, or when the order is over an agreed amount.



# Sizing guide

The guides illustrate how belts for each brand/gender are sized:

### Men

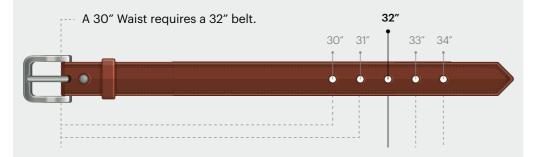
### **CHARLES SMITH**

Sizes ascend in increments of 2 inches. Size is taken from the fold of leather at the buckle end to the middle hole. See the illustration below for a 32" belt.

### IBEX

Sizes are based on men's clothing sizes and are as follows:

Size	Middle Hole
Small	32"
Medium	35"
Large	38"
X Large	41"
XX Large	44"
XXX Large	47"



### Women

Sizes for both brands are based on women's clothing sizes and are as follows:

Size	Middle Hole
6	25.5"
8	27.5"
10	29"
12	31"
14	33"
16	35"
18	37"
20	39"
22	41"
24	43"

# Our Promise to You

We are confident that you will love our products as much as your customers will.

Our compact, yet highly profitable stands take up little space, yet can produce large margins in excess of 50% GP. Oxford Leathercraft is here to fully support your business in making the most of our products.

We guarantee quick refill times, full support from our team, in addition to high-quality, British-made products.

## Why Choose Oxford Leathercraft?

### Honesty

We believe that honesty is the foundation of trust. You can't have one without the other.

### Loyalty

We value the special relationships we have with our customers and suppliers.

### **Fairness**

Every business is different and in a unique position. We strive to treat every customer fairly.

### Flexibility

We are always open to feedback, suggestions and new opportunities. If you have an idea, please talk to us.

### Hard Work

With our customers always at the front of our mind, we work hard to deliver great quality products with unrivalled customer service.

### **High Standards**

Our products are always manufactured to the highest standards.



17

# Our terms of business



Free delivery on all orders over amount stated, for each respective geographical area:

England and Wales - £150 Scotland and the Highlands - £175 Northern Ireland - £200 Southern Ireland - £275 Europe - £750

#### Small order surcharge:

A surcharge of £10 plus P&P applies on any order under £25 in value.

#### General:

All orders are accepted and goods supplied subject to our current prices on the date of receipt of such orders, and to the following terms and conditions.

### Prices:

All prices are strictly to distributors/traders, ex works and subject to Value Added Tax at the prevailing rate. We reserve the right to change listed prices, without prior notice, except where existing orders are involved. Consumer sanction will be sought in such a situation.

### Payment:

Payment by customers with an established credit account is due 30 days after the end of the month in which the goods are invoiced. Otherwise, payment on a pro-forma invoice basis is required. No settlement discounts are offered for early payment.

### Inspection/Shortages:

The buyer must inspect the goods at the earliest opportunity after receipt and if no queries are raised within 7 days of delivery or 20 days of invoice, will be deemed to have accepted the goods as delivered. In the event of any shortages or defects, our liability will in all circumstances be limited, (at our option), to repair, replacement or credit. No contingent liabilities will be accepted.

### Country of origin:

Unless otherwise confirmed in writing, nothing in our publications is to be taken as a definitive representation of the source of origin, manufacture or production of the goods described.

#### Law:

Any contract of sale, of which these terms forms part will be interpreted in accordance with the law of England.

#### Retention of title:

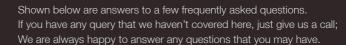
All goods supplied remain the property of the vendor until paid for in full.

## Copyright & trademarks:

We reserve copyright completely in respect of our publications and our products. No representation of them may be reproduced in any form without our prior permission. Our trademarks are registered and protected; legal action will be taken in event of these being misused or imitated.

Full terms of business and condition of sale are available on application.

# **FAQs**



- Q: Are all the belts real or genuine leather?
- A: Yes and that applies to the canvas belts with leather tabs too. Variances in the pricing of the belts will relate to differences in leather qualities, or the simplicity/complexity of the product.
- Q: How are the belts sized?
- A: Charles Smith branded belts are sized in waist sizes and lbex branded belts are sized in generic sizes (see chart). Some lbex styles can be specially produced in waist sizes if required and we are also able to supply smaller sizes if necessary. The sizing for both is taken from the buckle end to the middle hole position of the belt. Please be aware that it is necessary to select the next size up from the trouser waist band measurement. i.e a 32" waist trouser requires a 34" belt.
- Q: Are all the belts available unbranded?
- A: Some belts from the range are available unbranded, but as we offer a stock backed service it isn't possible to have all styles unbranded, unless you reach a minimum order quantity appropriate to the style.
- Q: What are the lead times?
- A: For the stock backed collection shown we aim to deliver your order within 3-5 days.

  We cannot guarantee a next day delivery service as if some style are not made then we will do so for your order. For purpose made belts you will be advised of lead times when we quote.
- Q: Do you have a minimum order?
- A: We do not have a minimum order value, but orders under £25 are surcharged in addition to the carriage cost if your order is under carriage paid value. To supply our products we would expect you to hold a stock of them, which is periodically replenished.
- Q: Can I open a credit account?
- A: For the first order we would usually require payment upfront. Thereafter, subject to credit checks, completion of a credit application form and sufficient level of spend we will happily grant a credit account.
- Q: What happens if there is a faulty article delivered, or there is a problem after use?
- A: In the rare event of a fault we would require a photo of the article or it to be returned and we will credit your account or refund. Our products are guaranteed for 12 months from date of purchase.
- Q: Are there any discounts for early payment or large quantities?
- A: We do not offer settlement discounts. If you order over 50 pieces of any particular product you would qualify for a discount; please discuss with our sales team.







# VISIT OUR TRADE ONLY STORE TO BROWSE OUR FULL LEATHER GOODS COLLECTION

## WWW.SHOP.OXFORDLEATHERCRAFT.COM

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